



- Executive and Team Coaching
- Leadership Development
- Facilitation/ Workshops/ Keynotes

I. Barry Goldberg,
PCC



Background

Barry comes to leadership and executive coaching through years of strategic consulting and change leadership. Through his work with Global 2000 clients at The Naisbitt Group, Barry learned the strategic importance of governance, organizational alignment and individual executive effectiveness. Barry has held top line revenue accountability for a US division of Hachette and the P/L for a global CRM solutions and strategy business unit for Alltel Information Services (NYSE:AT).

Barry's coaching assignments center on senior leaders, high potential executives and extended development of leadership teams. Barry's clients know that they can count on him to ask the tough questions and stay with them while they mine for answers that have impact.

Proven Expertise:

- Leadership and Executive Coaching
- Global/ Virtual Team Coaching
- Board/ Operating Committee Development
- Facilitation/ group process
- High Potential Executive Development
- Strategic and Cultural Change

Professional Experience

- Director, Business Development- The Naisbitt Group
- VP, Sales and Marketing- Krames Communications Founder, Matterhorn International
- Managing Director, Customer Management Solutions- Alltel Information Services (NYSE: AT)
- Founder, and Managing Director, Entelechy Partners

Education

BA, History; University of Texas, Austin, TX., 1981

Advanced Certificate in Leadership Coaching, Georgetown University in Washington, DC. 2004

Other Qualifications

- Barry is a Viet Nam Veteran.
- Professional Credentialed Coach (PCC) level credential from the International Coach Federation.
- Vice Chair of the ICF Ethics and Standards committee 2010-2012
- Member, Deans Advisory Board- University of Arkansas Little Rock College of Business
- Credentialed for MBTI, TCI Team Assessment, TLCP 360 and Culture Survey

Barry serves on the faculty of the Georgetown University Leadership Coaching Certificate program, part of the Institute for Transformational Leadership in Georgetown's Center for Professional Development. He has previously taught leadership in the EMBA program at University of Arkansas Little Rock and been a Guest Lecturer at the Clinton Graduate School of Public Service at the University of Arkansas.

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Coaching Vita, Page, 2

Representative Clients

Calyx Managed Services Ltd.	DeutscheBank	Delta Dental Plan of Arkansas
Sycle Software	Charles Schwab	Wells Fargo Bank
Centennial bank	Provident Savings	Centers for Youth and Family
Raritan Technology	Citigroup	VISA International
Southwest Power Pool	Delta Plastics	Talisman Energy
Thyssen Krupp	GN Netcom	Viacom
Reed Smith LLP	UN Peacekeeping Operations	Ben E Keith Co.

Community and Other

- Member, Board of Trustees, Arkansas Symphony Orchestra
- Previous Member, Board of Directors, AK Rice Institute for Study of Social Systems
- Global Facilitation Volunteer, Rotary International
- Business Advisory Committee, Poplar ReCare
- Volunteer Facilitator, Women's Union Entrepreneurial Development committee, Republic of Vietnam